

Message Text

UNCLASSIFIED

PAGE 01 LUSAKA 02061 120907Z
ACTION COME-00

INFO OCT-01 AF-10 ISO-00 EB-08 ITC-01 /020 W
-----030436 121211Z /45

R 091205Z JUN 78 ZDK
FM AMEMBASSY LUSAKA
TO SECSTATE WASHDC 8625

UNCLAS LUSAKA 2061

ATTN: OED'S OVERSEAS PRODUCTS & INVESTMENT OPPORTUNITIES STAFF

E.O. 11652: N/A
TAGS: BEXP, ZA
SUBJ: FOREIGN LICENSING OPPORTUNITY: ANDREW JERGENS COMPANY,
INTERNATIONAL DIV., SPRING GROVE AVE., CINCINNATI,
OHIO 45214

REF: A-2307

FOLLOWING FIRMS INTERESTED IN CORRESPONDING WITH ANDREW
JERGENS COMPANY:

1. COLGATE-PALMOLIVE (ZAMBIA) LTD.,
BRUNELL RD.,
P.O. BOX 2071,
NDOLA.

CONTACT: W.F. RUSSELL, MARKETING DIRECTOR

2. NATIONAL DRUG COMPANY LTD.,
FREEDOM WAY,
P.O. BOX 1343,
LUSAKA.

CONTACT: R.W. HAMPSON, FACTORY MANAGER

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THE FOLLOWING HAVE ALSO EXPRESSED INTEREST IN THE LICENSING
PROJECT BUT AT PRESENT ARE NOT KEEN TO ENTER INTO ACTIVE
NEGOTIATIONS DUE TO CURRENT RESTRICTIONS ON FOREIGN EXCHANGE
ALLOCATIONS AND RAW MATERIALS IMPORTATION. HOWEVER,
CORRESPONDENCE WITH THESE FIRMS IS RECOMMENDED:

1. HOECHST (ZAMBIA) LTD.,

KARIBA ROAD,
P.O. BOX 1998,
KITWE.

CONTACT: J.J.M. HLABA, PHARMACEUTICAL MANAGER

2. PFIZER LTD.,
KABELENGA RD.,
P.O. BOX 2010,
LUSAKA.

CONTACT: B.G. NG'OMA, DIRECTOR

COMMENTS: THESE PRODUCTS ARE CLASSIFIED AS "LUXURY" AND THEIR
IMPORTATION IS VERY RESTRICTED IF NOT YET PROHIBITED ENTIRELY.
THUS LOCAL MANUFACTURE IS VERY ADVISABLE. TARIFFS ON ANY
IMPORTATIONS WOULD BE PROHIBITIVELY HIGH AND WOULD RENDER THEM
UNCOMPETITIVE IN ZAMBIA.
CLINGERMAN

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NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01 jan 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: n/a
Control Number: n/a
Copy: SINGLE
Draft Date: 09 jun 1978
Decaption Date: 01 jan 1960
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01 jan 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1978LUSAKA02061
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Expiration:
Film Number: D780244-1150
Format: TEL
From: LUSAKA
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1978/newtext/t19780677/aaaacnzx.tel
Line Count: 81
Litigation Code IDs:
Litigation Codes:
Litigation History:
Locator: TEXT ON-LINE, ON MICROFILM
Message ID: 67de428c-c288-dd11-92da-001cc4696bcc
Office: ACTION COME
Original Classification: UNCLASSIFIED
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
Previous Channel Indicators: n/a
Previous Classification: n/a
Previous Handling Restrictions: n/a
Reference: n/a
Retention: 0
Review Action: RELEASED, APPROVED
Review Content Flags:
Review Date: 29 mar 2005
Review Event:
Review Exemptions: n/a
Review Media Identifier:
Review Release Date: N/A
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
SAS ID: 2418520
Secure: OPEN
Status: NATIVE
Subject: FOREIGN LICENSING OPPORTUNITY: ANDREW JERGENS COMPANY, INTERNATIONAL DIV., SPRING GROVE AVE., CINCINNATI, OHIO 45214
TAGS: BEXP, ZA
To: STATE
Type: TE
vdkgvwkey: odb://SAS/SAS.dbo.SAS_Docs/67de428c-c288-dd11-92da-001cc4696bcc
Review Markings:
Sheryl P. Walter
Declassified/Released
US Department of State
EO Systematic Review
20 Mar 2014
Markings: Sheryl P. Walter Declassified/Released US Department of State EO Systematic Review 20 Mar 2014